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In general, the market analysis section should include information about the industry, your target market, your competition and how you intend to make a place for your own product and service. Extensive data for this section should be added to the end of the business plan as appendices, with only the most important statistics included in the market analysis section itself.

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C 1 APPENDIX C Sample Marketing Plan

plan, is a synopsis of the market-ing plan. Although it does not provide detailed information, it does present an overview of the plan so readers can identify key issues pertaining to their roles in the planning and implementation processes. Although this is the first section in a marketing plan, it is usually written last. 1 2 3 Star Software, Inc. Marketing Plan I. EXECUTIVE SUMMARY Star

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